

### Frozen Poultry (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 18.5	∖704.6	Market	Transit Time in Days	Ocean Rate								
Carrier	Market Share	Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	46%	16%	12									
Evergreen	22%	2%	18									
NYK Line	22%	2%	15									
Hanjin	11%	39%	11									
Hyundai	0%	16%	9									
cosco	0%	14%	13	\$2,898								\$2,898
MOL	0%	7%	11	\$3,000	\$455	\$40						\$3,495
OOCL	0%	3%	21	\$3,000	\$455	\$40						\$3,495

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 116.0 \	1,921.6	Market Share CY	Transit Time in Days	Ocean Rate								
Carrier	Market Share				BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
China Shipping	31%	13%	19									
Evergreen	22%	13%	17	\$2,250	\$455							\$2,705
cosco	17%	12%	16									
Yang Ming	16%	25%	16									
NYK Line	5%	16%	14									
Hyundai	5%	2%	16									
OOCL	3%	1%	16									
Hatsu Marine Ltd.	0%	9%	17									
Madrigal	0%	4%	15									

Weighted Average Container Rate \$2,705

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 145.0 \ 1,318.0

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Carrier	Market Share	Share CY			BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	81%	60%	13										
NYK Line	7%	20%	12										
Hatsu Marine Ltd.	4%	3%	14										
Evergreen	3%	6%	15										
cosco	3%	5%	13	\$2,800									\$2,800
APL	1%	0%	16	\$119 <sup>16</sup>	\$22 <sup>16</sup>						·	21 KT	\$2,961
Hapag-Lloyd	1%	0%	12	\$152 <sup>16</sup>	\$24 <sup>16</sup>	\$40	5%					21 KT	\$3,896

Weighted Average Container Rate

\$3,003

<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 2.0 \ 6.0		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Madrigal	100%	67%	27									
Evergreen	0%	33%	26									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 48.0 \ 328.3  Market Transit					Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	63%	49%	18									
Yang Ming	25%	24%	21									
K Line	4%	7%	18									
Evergreen	4%	5%	24									
OOCL	4%	2%	16									
Hanjin	0%	7%	19									
Hyundai	0%	4%	19									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 53.0 \ 213.3  Market Transit												
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	53%	55%	13									
MOL	15%	6%	10	\$3,000	\$455	\$40						\$3,495
K Line	11%	8%	10	\$2,600	\$140	\$40						\$2,780
Evergreen	8%	9%	12									
Yang Ming	8%	8%	10									
Hatsu Marine Ltd.	4%	2%	12									
OOCL	2%	5%	9									

Weighted Average Container Rate \$3,189

Hyundai

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

100%

100%

Frozen Poultry (WC)

Monthly Market Share For: October 2005

Month\Year: 106.0 \	110.0						Surcha	roes.				
		Market	Transit				Surcina	arges.				
	Market	Share	Time	Ocean						I		Container
Carrier	Share	CY	in Days	Rate	BAF	CHASSIS CAF	<b>THC</b>	CFS Rec	<b>ARB</b>	Cotton R.	Size	Rate

Weighted Average Container Rate